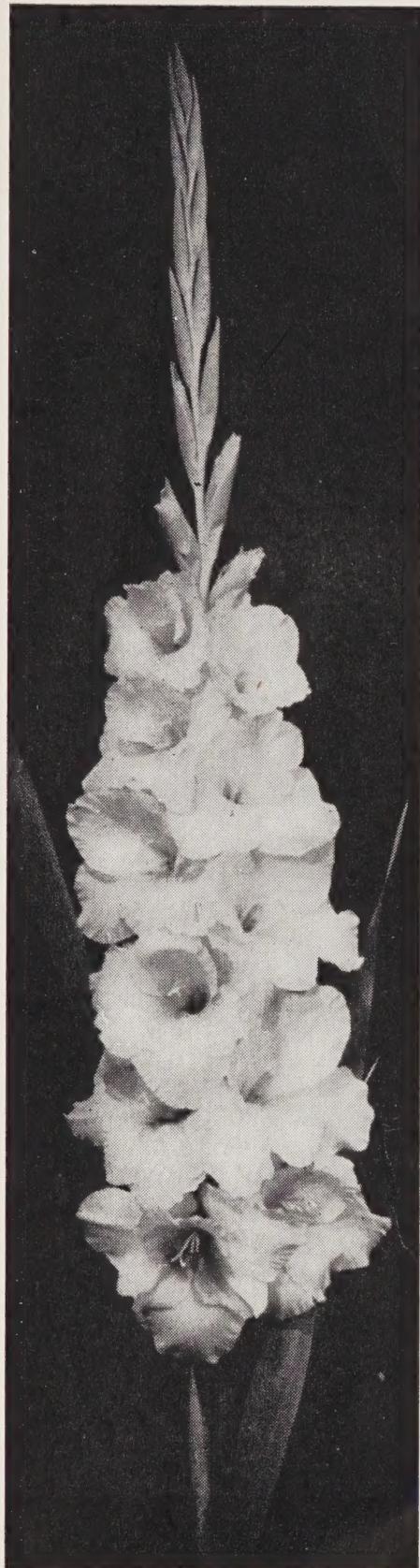


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U. S. Department of Agriculture

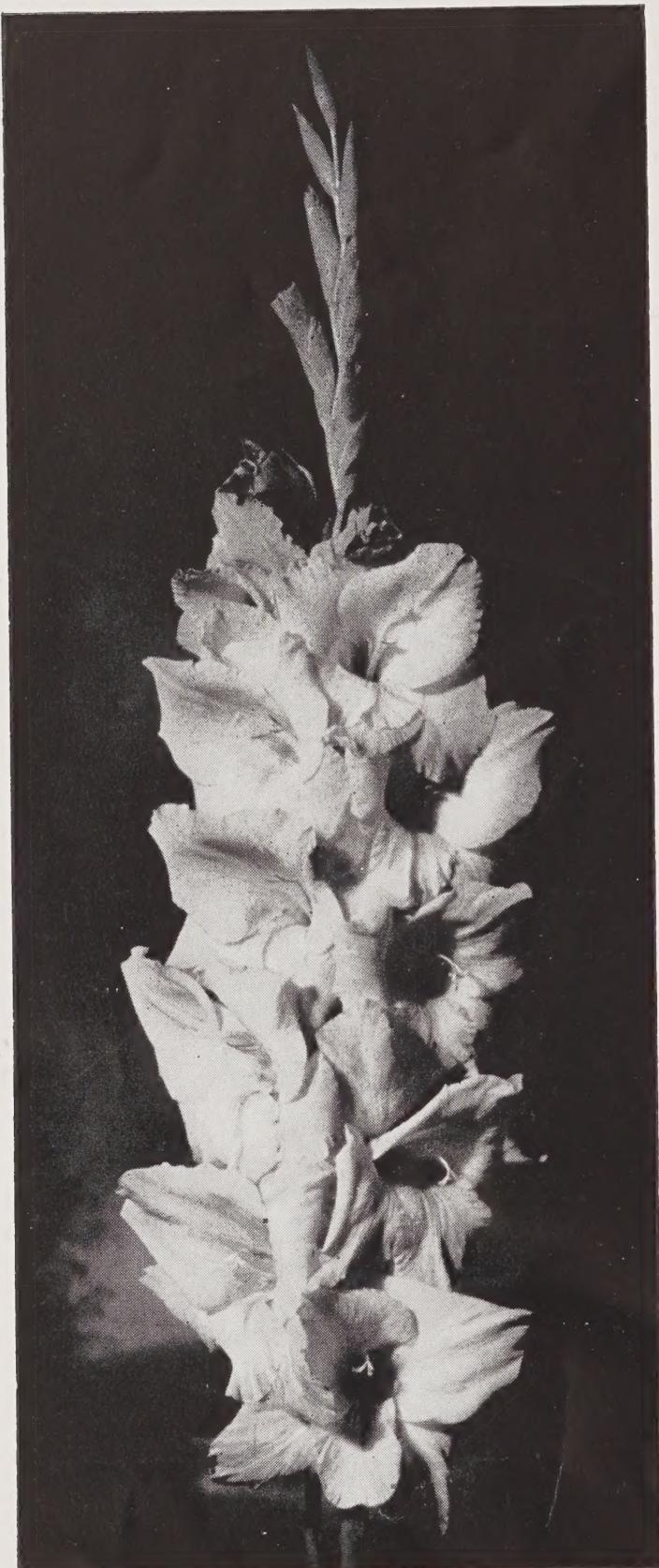
1950

# *Gladiolus* Price List

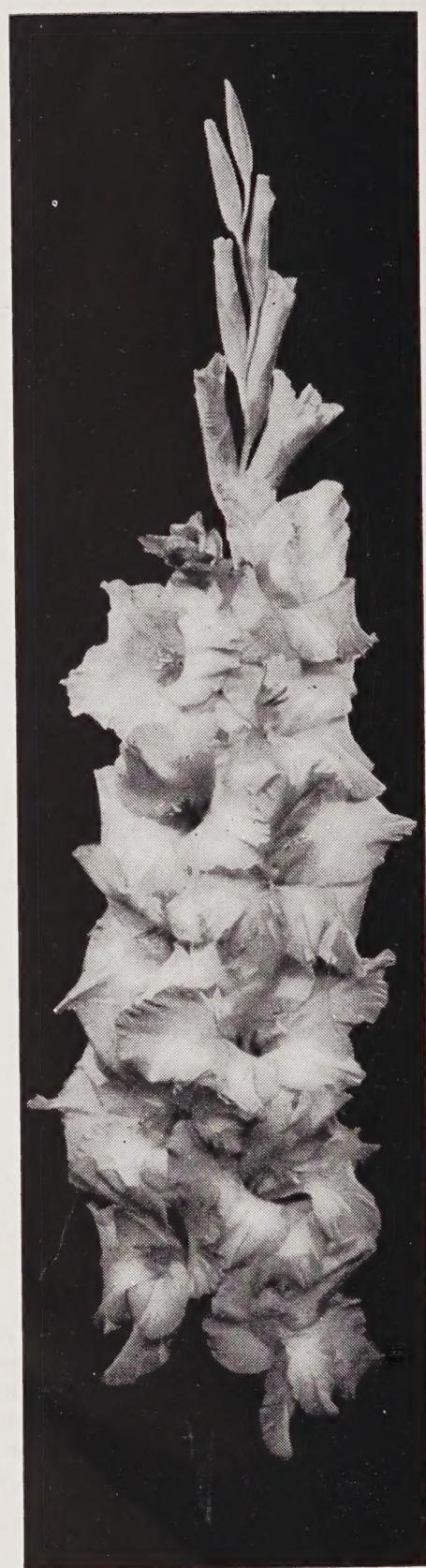
*Stateliness*

HATCH GLAD GARDENS Barre, Vermont

S. P. P. Hatch, Gladiolus Specialist



**ROSE RUFFLES**



**W. H. HOSMER**

# PLEASE READ CAREFULLY

## PLEASE DO NOT SEND STAMPS.

Do not change collections or special sets. The collections are made up as they are for definite reasons and we cannot change them. Any of these collections or specials are very good values.

Do not split quantities as listed. Where a variety is listed at 2 for 15 cents or 4 for 15 cents do not order 1 or 2 at a lower price. There is no profit in any item at less than 10 cents and very little at that price. **No single item accepted for less than 10 cents.**

**EXTRAS ON CASH ORDERS.** On cash orders of \$3.00 to \$8.00 you can select 10% extra in bulbs of your own choosing. From \$8.00 to \$25.00 select 15%; \$25.00 and above select 20%. **These Discounts do not Apply to Collections, Special Offers, Wholesale Prices or 1950 Introductions. But the above extras are only for cash before shipment.**

**TO MAKE OUT YOUR ORDER** put everything down on the order blank, just as listed in the price list. Add it up, then figure out any special discounts or add on the extra bulbs of your choosing. It is all very simple but some people seem to have a lot of trouble in making out an order.

Also on all orders of \$15.00 or more I will put in a bulb of **Joyce** if requested.

On orders of \$30.00 or more I will put in 2 free bulbs of **Joyce** if requested.

The above discounts and extras are all for cash orders. The earlier the orders are received and the larger they are the more generous we will be with our extras. If you cannot spare all the cash now send 25% and the balance later and we will see that you are satisfied.

Packages of bulblets run from 25 to 50 or more. We give very good value.

You can have 5 bulbs at the 10 rate; 25 at the 100 rate. But no single items for less than 10 cents. No order for less than \$1.00 or foreign for less than \$5.00.

**I GUARANTEE SATISFACTION** and I mean just that. If at any time, either after receiving the bulbs or after blooming you have cause for complaint just write me about it and I will do my utmost to make things right. This is the only basis on which anyone can hope to conduct a business that will be permanently successful.

At these prices all bulbs, except the wholesale or special offers, are prepaid in the United States.

**SPECIAL QUOTATIONS.** Do not ask for special quotations unless you have a large order. We will not consider quoting any special prices on small orders. I publish this price list to give people the prices and do not consider it honest to give one person a lower price than another. **However, on a very large order we may be able to make lower prices on certain items to Growers, Dealers or Jobbers.**

**REMEMBER** in buying bulbs price is not everything. In fact sometimes price is a minor item. Consider the quality, count, the reliability of the grower, etc. I always mean to put in enough extra count or over size to make up for any lower price that other good reliable growers might make. **Just leave it to me.**

**IF YOU WANT TO PAY TRANSPORTATION** and get extra count on your order just mention it and I will send your order collect and will see that you are more than satisfied. Just mention whether you want extra count on your order or extras in other kinds and what kinds. If you want bulbs sent by mail it is better to have them go C. O. D., then we know the postage is correct and I will give you more than enough bulbs to make it up.

**ON FAIR SIZED ORDERS, EXPRESS** is safest and best especially in the winter time; I advise it if you are situated so as to get free delivery by the express company.

**EXTRAS.** It is the practice of most growers to give extras on orders. I always put in some myself. So it would help me if you will mention whether you want extras of the same varieties that you order or in other kinds. And if you have a preference it will help me still more if you can name the varieties in which you want your extras and if you want large, medium or small bulbs or bulblets. Just give us a list of varieties from which to select your extras. We will put in what we think the order rates. But no 1950 introductions for extras.

**PLEASE DO NOT SEND STAMPS.**

## GREETINGS

I am sending you my 1950 Price list of Gladiolus and I thank you all a thousand fold for my increasing business which I think expresses your appreciation of service and quality of stock sent out. Any errors will be gladly corrected if you will let me know about it. I do not put out a regular wholesale price list. But when I have the stock you can have 100 for 7 x 10 price where it is not given and where the 10 price is not given 10 for 8 x price of one.

Gladly yours,

S. P. P. HATCH

## 1949 INTRODUCTIONS

**Tower Light** (550) (Hatch). The clear red color of Tower Light with 12 6 in. florets open at-a-time is a whole show by itself. Never crooks. Good double row placement. It grows 60" high with 26" head 20-24 total buds, 10-12 open and most all the rest of the spike showing color. It makes a wonderful show spike and will open good after being cut.

PRICE	LARGE \$3.00	MEDIUM \$2.00	SMALL \$1.00	BULBLETS each-.50
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**Stateliness No. 46-3** (442) (Hatch-Gove). General MacArthur x Janice. Deep pink with darker blotches. Makes a wonderful show spike with its 12-14 open florets at a time and most all the rest showing color. It will grow 5 ft. tall with 30" head 22-24 total buds. I had one spike last summer with 31 buds and 15 of them open in good condition. I don't think there is anything in its class that can beat it on the show table. I have a photo of it on cover that was taken last year. Show fans should get in on this one.

PRICE \$2.00 for any size.

**W. H. Hosmer No. 45-22** (466) (Hatch-Gove). Gen. MacArthur x Elizabeth the Queen. A beautiful lavender rose with cream blotches, beautiful ruffled edges of deeper rose. Grows 5 ft. high, straight as a ramrod. 24" head with 18-24 total buds and will open 10-12 5 inch florets at a time with most of the rest of the spike showing color. Placement good on a double row spike of good attachment. Substance very good and opens good up to tip. A wonderful glad. Don't miss this one.

PRICE	LARGE 1 \$4.00	MEDIUM \$3.00	SMALL \$2.00	BULBLRYS 1-\$50 10-4.00
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**Rae—Seedling No. 46-A.** One that is different, a real beauty, it may be called rose with a lavender sheen over it. I have sold the stock to Mr. Gove, Champlain View Gardens, Burlington, Vt., and he describes it as white at the base and flushed rose up through the bloom and with a white lip. A beautiful color with a hint of lavender beautifully ruffled. Very showy and nice in every way, it is in 400 class and will open 10 heavily ruffled round florets at once, with 6 more showing color on a 20 bud spike a healthy strong grower. Heavy propagation will make a fine commercial and exhibition variety.

PRICE	LARGE \$2.00	MEDIUM \$1.00	SMALL \$.50	BULBLETS 10-\$2.00
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**Joyce—Seedling 45 No. 1.** A beautiful combination of rose & pink. With lavender sheen in throat and midrib stripes always straight, with 23 in head, 6-8 5 1/2 in. florets open, 6 more showing color on 18-20 bud spike height in field 55 in.

Morning Glory General MacArthur. Florists like it very much.

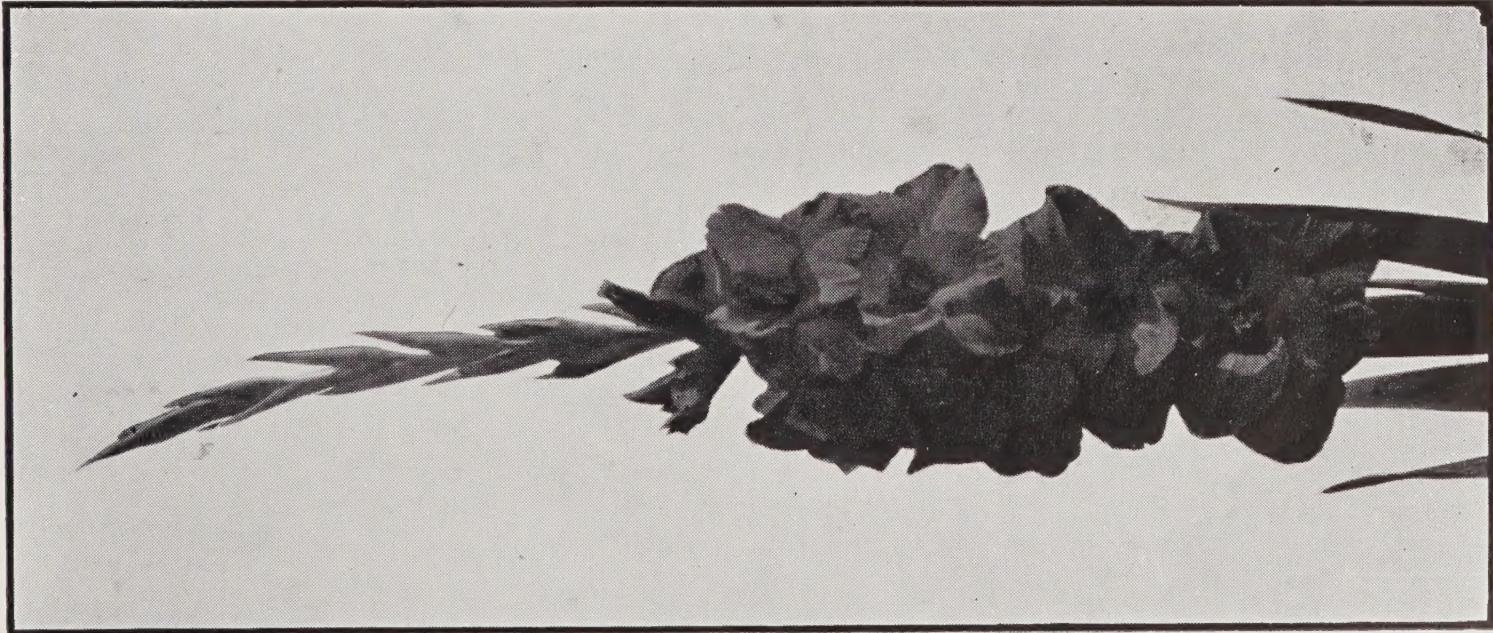
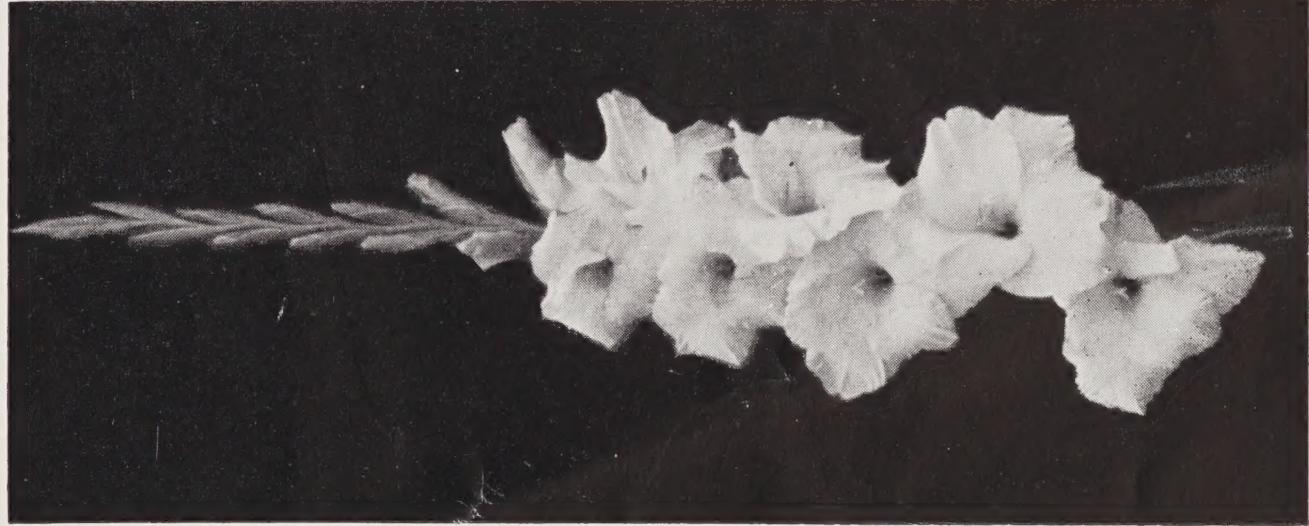
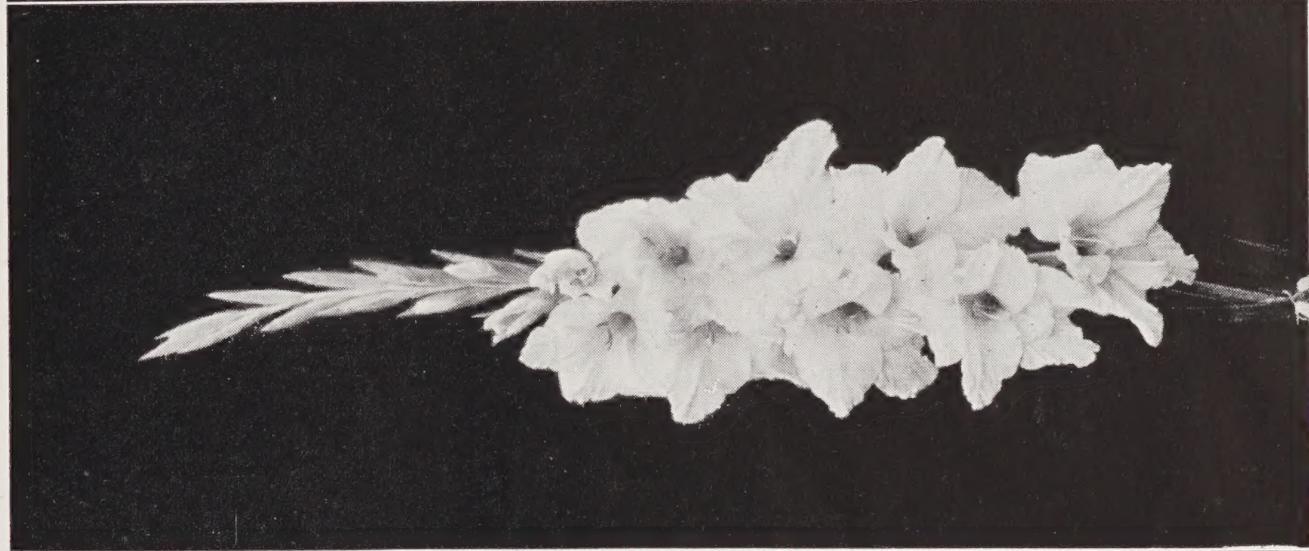
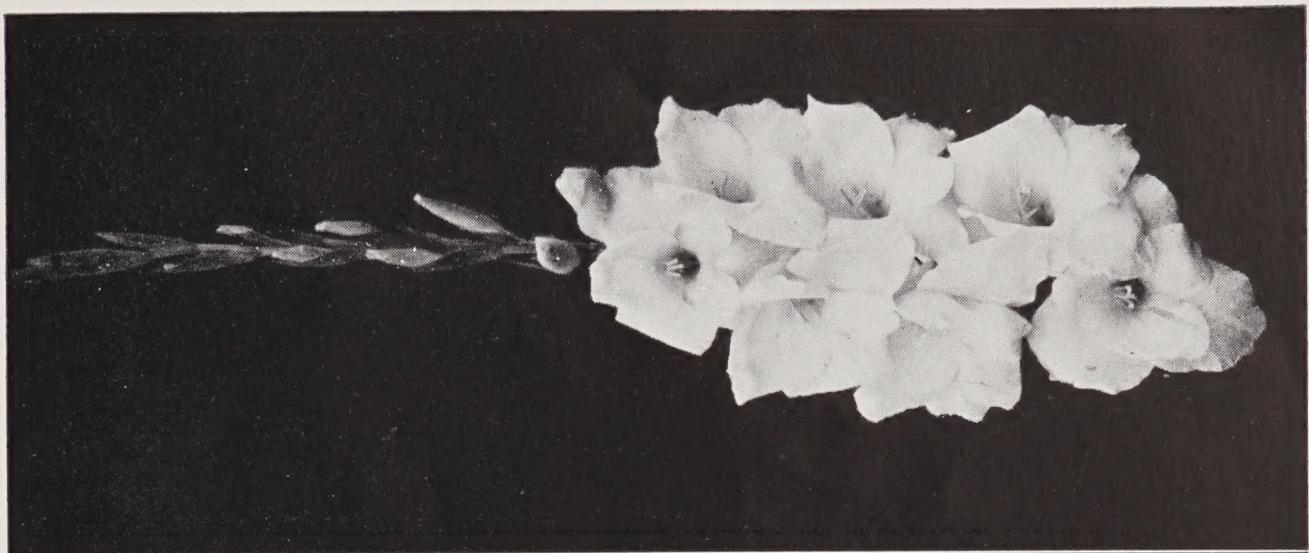
A beautiful color and nice double row placement.

PRICE	LARGE 1 \$1.00	MEDIUM \$.75	SMALL .50	BULBLETS 2-\$50 10-1.00
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**Janice—Seedling No. 45-7.** Pink with deeper blotch, 8-10 5 in. ruffled blooms open, 6-8 more showing color on a 24 in. head, 20 total buds and will grow 5 ft. high, nice straight spike. Double row placement and some have as many as 15-20 petals to a bloom making it a good one for hybridizing for double ones.

It is a beautiful glad with its many open florets.

PRICE	LARGE 1 \$1.00	MEDIUM \$.75	SMALL .50	BULBLETS 2-\$50 10-1.00
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SILVER SWORD

MARINES OF GUADALCANAL

FAIR LADY

GIANT

**White Mountain Seedling No. 45-29.** Glacier x Fair Lady, a very large white, slightly ruffled, 30 in. Flower head. Grows 60 in. tall in field, 8-10 open at a time, 20-22 total buds. Florets will measure 5½-6 in. across. Nice placement on double row spike and will open good when cut in bud will make show spikes. And is an extra good commercial on account of its holding ability after cutting.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$1.00	\$.75	\$.50	2—\$.50
10	5.00	4.00	3.00	10—1.00

**Xanthia—Seedling No. 45-59.** A beautiful yellow commercial and a fine garden flower, it will make a show spike by cutting out all the eyes but one, as large bulbs will split and have 2-5 stalks to a bulb. With 8-10 open on a 14-18 bud head. I have grown it to 20 buds with 10 open and the rest showing color. By cutting out all but one eye. Always straight spikes, every one saleable. Grows 54 in. high, color is medium clear yellow with 2 pink lines in the oat which sets off its beauty. It is early and ruffled. When Mr. Gove of the Champlain View Gardens came down to see my Garden last summer he liked it so well, that he bought ½ interest in it. And will list it with me.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$1.00	\$.50	2—\$.50	2—\$.25
10	5.00	3.00	2.00	10—1.00

## 1948 INTRODUCTIONS

### AND EARLIER

**Brilliant Glow** (Ha.) (Very Early). One of the most beautiful colored red glads to-day. With 12 out of 16-18 total buds open at once, and the rest showing color. It has a 28 in. head and grows 58 inches high, nice placement and spacing and always straight and every spike saleable. Opens good when cut in bud making it a fine commercial as well as a fine show spike. With its many open floret's for show spikes. Cut out all but one eye. It will split.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$.50	\$.25	2—\$.25	10—\$.50
10	2.50	1.25	1.00	½ pt. 4.00

**Growers Special: 10 Large, 15 medium and ½ pt. bbts. \$10.00.**

**Pat** (Ha.) (Early). A light rose pink heavily ruffling with 6-7 4½ inch round florets open. 6 more showing color. It has grace and form and never crooks; double row placement. It sure is a lovely flower for the ones that do not want too large a flower to decorate the house.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	2—\$.25	2—\$.20	2—\$.10	10—\$.50
10	1.00	.80	.40	100—1.50
100 F.O.B.	5.00	3.00	—	1 Pt.—3.00

**Marjorie Phyllis** (Ha.) (Mid Season). Color pink deeper on outer edges and deeper feather on light throat. Opens 8-10 6½ inch ruffled florets at once. 18-20 total buds on a 26 inch head and will grow 5 ft. high, always straight and good placement. It makes a wonderful spike of giant size. Lohr Kerns of Chester Heights, Pa. came up from the Boston Show to see my garden, and when he saw Marjorie Phyllis he said if he'd had that spike down to the Boston Show he could have beat anything that was there. It sure is a beautiful flower, but I am not asking \$10.00 like some do. I am putting the price down where everyone can try it and see what a glad it is.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$1.00	\$.50	\$.25	10—\$.25
10	8.00	4.00	2.00	100—2.00

**Burlington** (Vt.) (H.) Seedling No. Bea. 6. (Mid Season). Color between scarlet and rose with large cream throat. Rose when cut in tight bud. Will open good in water. Will grow 60 inches tall and stand up without staking. 18-20 buds; 6-8 open at a time. Florets 5½ inches across, a most beautiful flower, liked by everyone that sees it.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$.25	\$.20	2—\$.25	15—\$.25
10	2.00	1.60	10—1.00	100—1.00

Qt.—20.00

**Montpelier** (Vt.) (H.) Seedling No. A-4261. (Mid Season). Color clear pink, no flecking. Will grow 72 inches high 30 inch head, 20-24 buds, 8-10 5 inches by 5½ inches florets open at once. The most outstanding seedling I have raised to date and will win its share of blue ribbons anywhere shown. It is the best commercial since Picardy.

**PRICE: Same as Burlington.**

**Barre** (Vt.) Seedling Madelane X Coryphee No. 2. (Early). Color pure shell pink will grow 60 inches high. 20 buds on a 24 inch head with 8 five inch florets open at a time. One of the most beautiful colors to be found in gladiolus.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$ .50	\$ .25	2—\$ .25	2—\$ .25
10	3.00	1.50	.75	10—.50

**Meriden.** (H.) (Arabella X Marleen). A very deep purplish red that is heavily ruffled and will open 8—9 5 inch blooms at a time. Several more showing color. 18—20 total buds. Will grow 50 inches high with no crooks. A very beautiful flower. (See cut on page 15).

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	2—\$ .25	2—\$ .25	4—\$ .25	10—\$ .25
10	1.00	.80	.50	100—1.00

**Gerry.** (H.) (Arethusa X Marleen). Color white. A good commercial as well as a grand show flower which will be able to win its share of blue ribbons when stock is available. Will open 10 5 1/2 inch blooms at a time and has the same lovely ruffled edges as Arethusa and has a slim wiry straight spike that is supreme in form and grace. Will grow 5 ft. high in field. You sure will all like this one.

PRICE	LARGE	MEDIUM	SMALL	BULBLETS
1	\$ .50	\$ .30	\$ .20	10—\$ .25
10	4.00	2.00	1.00	100—1.00

## PRICE LIST

No order for less than \$1.00 or Foreign Order for less than \$5.00.

Prepaid on all orders over \$1.00 United States and \$5.00 Foreign.

	PER	LARGE	MEDIUM	SMALL	BULBLETS	PER	
<b>ABU HASSAN</b> .....	2	.25	.20	2—.15	10	.20	
Very dark blue. Said to be improved Pelegrina.	20	2.00	1.40	.60	100	.50	
	F.O.B.	100	4.00	3.00	1.00	....	
<b>ALADDIN</b> (Pal.).....	2	.25	....	....	100	.50	
Wonderful Rose Salmon, cream blotch.	10	1.00	....	....	....	....	
<b>ALGONQUIN</b> (Palmer).....	2	.25	4—.25	10—.25	....	Pk.—.25	
Brilliant scarlet, 8 to 10 open blooms. One of	10	1.00	.50	.25	100	.50	
the best.							
<b>ARABELLA</b> .....	2	.25	.20	.15	100	.50	
Glossy dark red, almost black.	10	....	.80	.50	....	....	
<b>ATHLONE</b> .....	1	.35	.20	2—.25	15	.25	
(B. Palmer) Early mid season, clear light buff.	10	2.00	1.60	.50	100	.50	
This variety can be magnificent, opening 8 to							
10.							
<b>BIRCH RED</b> (552).....	1	1.00	.75	.50	4	.25	
One of the best medium dark reds.	10	8.00	6.00	4.00	10	.50	
<b>BLACK CHERRY</b> (554).....	No Discount	1	3.00	2.00	1.00	1	.25
Large black red.		10	24.00	16.00	8.00	10	2.00
<b>BOISE BELLE</b> (343).....	No Discount	1	2.00	1.50	1.00	1	.25
Ruffled deep pink and yellow.		10	16.00	12.00	8.00	10	2.00
<b>BEAUTY BLUSH</b> (Fischer).....		1	.20	.15	2—.20	13	.25
Blush White, pink undertone. Fine color.		10	1.50	1.00	.80	100	1.50
<b>BENGASI</b> (Cave).....	1	.30	.15	.10	....	....	
Here is a giant pink that has an enviable show	10	2.40	1.20	.80	10	.25	
record in Canada. Grows 65 to 70 inches tall,							
36 inch flower head with 6 inch blooms.							
<b>BETTER TIMES</b> (K. & M.).....	1	.35	.20	2—.20	2	.25	
One of the best mid-blues, with violet blotches	10	....	1.60	.80	10	1.00	
tipped white.							
<b>BIG SMOKE</b> (Ha.).....	1	.60	.40	.25	2	.25	
Most unusual and beautiful smoky.	10	....	3.20	2.00	10	.50	
<b>BLACK OPAL</b> (Erray, Australia).....	2	.25	.15	.10	....	....	
An exceedingly dark red which opens 10 well	10	.75	.40	.30	100	1.00	
placed florets on tall straight spikes.	F.O.B.	100	4.00	3.00	2.00	....	
<b>BLESSED DAMOSEL</b> .....	2	.20	4—.25	10—.25	20	.25	
Ruffled lustrous pink. Very beautiful.		10	.80	.50	100	.50	

			PER	LARGE	MEDIUM	SMALL	BULBULETS	PER
<b>BLUE ADMIRAL</b> .....		2	.25	1-.10	2-.10		100	.50
Tall dark blue. Very good.		10	.80	.60	.35		...	...
<b>BLUE BEAUTY</b> .....		2	.20	.15			100	.50
Best commercial light blue.		10	.80	.50	.25		...	...
<b>BLUE SKY</b> .....		2	.25	.20	.15		100	.50
Exhibition blue. New dark blue.		10	1.00	.80	.50		...	...
<b>BOLERO</b> .....			2-.25	4-.25	10-.25		15	.15
Most unusual ruffled orange with brown blotch.		10	1.00	.50	.25		100	.50
<b>BURMA</b> (Palmer).....		2	.25	4-.25	10-.25		Pkg.	.25
Wonderful heavily ruffled deep rose. A "must have."		10	1.00	.50	.25		100	.50
<b>CAMPFIRE</b> .....		2	.50	.35	.25		15	.25
8 open, 20 Buds. Velvety red, a little lighter than Commander Koehl.	F.O.B.	10	2.00	1.00	.75		...	...
		100	10.00	5.00	3.00		100	1.00
<b>CAPISTRANO</b> (H).....		2	.30	2-.25	2-.10		10	.25
Beautifully ruffled orange and gold throat.		10		1.00	.50		40	.60
<b>CHAMOUNY</b> .....		2	.25	2-.20	5-.25		...	...
Tall rose bordered. Silver very pretty.	F.O.B.	10	1.00	.80	.45		50	.50
		100	4.00	3.00	2.00		...	...
<b>CHIEF MULTNOMAH</b> .....		1	.15	2-.15	2-.10		50	.50
Beautiful dark smoky with blotch.		10	1.00	.65	.25		...	...
<b>CORONA</b> (Pal.).....			3-.30	2-.15	3-.10		100	.25
Cream white with rose edge. Very pretty.		10	.80	.50	.25	Qt.	2.00	
<b>CLEO</b> (441).....		1	1.50	1.00	.75		1	.20
Ruffled light pink with large amber blotch.		10	12.00	8.00	6.00		10	1.50
<b>COVER GIRL</b> (LaSalle).....		2	.25	.15	.10		10	.30
A giant medium pink, that opens 10 to 12 huge florets. Grows up to 6 ft.		10	1.00	.50	.25		100	1.00
<b>CONN. YANKEE</b> (441).....		1	.50	.35	.25		8	.25
Large light pink with orange scarlet blotch. 10 open.		10	4.00	2.80	2.00		100	2.00
<b>CRINKLE CREAM</b> (Ellis).....		2	.30	3-.30	10-.25		10	.25
Much ruffles cream. A beauty.		10	1.00	.50	.25		200	1.00
<b>DAISY MAE</b> .....		2	.35	.20	5-.25		10	.15
Large orange pink with darker blotch.		10	1.20	.80	.40		100	.50
<b>DARMARIS</b> .....		3	.30	3-.20	5-.25		...	...
Rose purplish red. Ten open at a time. A beauty.		10	.80	.50	.40		100	.50
<b>DIADEN</b> (Lines).....		2	2.00	1.50	1.00		5	.50
The best fragrant glad I have ever grown. Light rose with white throat. Nice spike.		10	10.00	6.00	4.00		10	1.00
<b>DIEPPE</b> (Hassel).....		1	.25	.20	3-.25		10	.25
Color salmon scarlet. Fine show spikes; good commercial.		10	1.00	.75	.40		100	.50
<b>ELIZABETH THE QUEEN</b> .....		2	.25	4-.25	10-.25		25	.25
Good Lavender.		20	2.00	1.00	.50		100	.50
<b>ETHEL CAVE COLE</b> .....		2	.15	3-.15			...	...
Large light pink. Fine Commercial.	F.O.B.	10	.70	.50			...	...
		100	2.00	1.50		Qt.	2.00	
<b>EVANGELINE</b> (560).....		1	2.50	1.50	1.00		2	.40
Wonderful tall light rose pink.		10	20.00	12.00	8.00		10	1.50
<b>FABULOUS</b> .....		2	1.00	.60	.40		10	.25
Nice blotched pink.		10	4.00	2.80	2.20		100	2.00
<b>FAIR ANGEL</b> .....		2	.20	4-.25	10-.25		15	.25
Most beautiful ruffled white with cream throat.		10	.80	.50	.25		100	.25
<b>FAIR LADY</b> (H) A beautiful white.....		2	.25	.20	5-.25		10	.50
A sure winner on the show table.		10	1.00	.60	.30		100	.25
<b>FIREBRAND</b> (Butt).....		2	.30	5-.25	10-.25		25	.25
New red from Canada. Medium red with two white lines on lower petals. Opens 8 on a 20 bud 50 inch straight spike. Looks promising.		10	.80	.40	.25		100	.25
<b>FLAG SHIP</b> .....		2	.25	.20	4-.25		25	.25
Nearest to red white and blue glad.		10	1.00	.80	.50		100	.25

Your Montpelier is the best commercial pink I ever grew.

H. L., N. Y.

PER LARGE MEDIUM SMALL BULBLES PER

<b>FLORENCE NIGHTINGALE</b> (500).....	1	.75	.50	.30	10	.75
One of the very best ruffled pure whites.	10	6.00	4.00	2.40	100	6.00
<b>GEN. DOUGLAS MacARTHUR</b> .....	2	.20	3-20	5-20	10	.25
Beautiful tall straight pink with deeper feather a must have commercial.	10	.80	.50	.25	100	.25
	F.O.B.	100	3.00	2.00	1.00	Pt. 2.00
					Qt.	2.50
<b>GENGHIS KHAN</b> (432).....	2	.25	4-25	10-25	Pkg.	.25
Large ruffled pink.	10	1.00	.50	.25	....	....
<b>GIANT</b> (H).....	2	.25	3-25	3-15	100	.50
Ruffled velvety deep red. A beauty.	10	1.00	.50	.30	Pt.	5.00
	F.O.B. Barre, Vt.	100	3.00	2.00	1.50	....
<b>GLACIER</b> (Ha.) 500.....	2	.25	2-20	2-15	100	1.00
Wonderful white commercial.....	10	1.00	.80	.30	1/2 Pt.	3.00
	F.O.B.	100	5.00	3.00	1.50	Pt. 5.00
<b>GLAMIS</b> .....	2	.25	4-25	10-25	10	.20
Most beautiful rose to date.	10	1.00	.50	.25	100	1.00
	F.O.B. Barre, Vt.	100	5.00	3.00	....	Pt. 8.00
<b>GLEAM</b> (Fisher).....	2	.20	4-30	4-20	.25	.25
Large ruffled light yellow. Very fine.	10	1.00	.50	.30	100	.50
<b>GOLDEN ARROW</b> .....	1	.25	2-25	10-50	10	.20
Clear light yellow; 8 open, nice straight spike.	10	2.00	1.00	.50	100	1.00
<b>GOLDEN BEAUTY</b> (H.) (410).....	1	.50	.35	.25	10	.25
Large fine deep yellow.	10	4.00	2.80	2.00	100	2.00
<b>GOLDEN CHIMES</b> (Ellis).....	2	.16	....	....	100	.50
Lovely soft yellow with darker throat.	10	.60	....	....	....	....
<b>GOLDEN SHIRE</b> .....	1	.25	2-35	2-25	10	.25
Best exhibit yellow, 12 and 14 open.	10	2.00	1.20	.80	100	.50
<b>GOLDEN SUNSET</b> (Ha.).....	2	.25	.15	.10	10	.20
Deep orange on the edges of heavily ruffled petals. 5 inch florets; 7 open nice straight spike and placement.	10	1.00	.50	.40	100	.50
	F.O.B.	100	4.00	2.00	1.50	1/2 Pt. 3.00
<b>GOLDIE</b> .....	1	.25	.20	2-25	Pkg.	.35
Deep yellow 6-8 open. Nice commercial.	10	2.00	1.60	1.00	....	....
	F.O.B.	100	10.00	8.00	5.00	1/2 Pt. 5.00
<b>GRATITUDE</b> (Fisher).....	2	.25	4-25	5-25	10	.15
New ruffled orange. A much improved Barcarole	10	1.00	.50	.40	100	.50
<b>GRAY DAWN</b> (Ha.).....	2	.25	3-25	3-15	10	.25
Red with gray sheen; nice spike and placement.	10	1.00	.70	.40	100	1.50
Something different; nothing else like it. F.O.B.						
<b>GRAY WONDER</b> .....	2	.50	.25	.15	10	.25
This is a beautiful light gray. It will open 8-10 in the field and when cut will keep.	10	....	.60	.30	100	.50
<b>HARVEST MOON</b> .....	2	.15	.10	3-10	....	....
Fine light yellow, large.	10	.75	.50	.30	100	.50
<b>HIGH FINANCE</b> (582).....	2	.20	3-20	10-25	Pkg.	.20
Finest tall exhibition smoky.	10	.80	.50	.25	....	....
<b>HINEMOA SPORT</b> .....	1	.25	.20	2-20	10	.25
Deep rose flakes chocolate. Large cream throat.	10	2.00	1.80	1.00	100	1.00
Much darker and more beautiful.						
<b>IEKA</b> .....		2-15	3-15	3-10	25	.20
Big smoky red blotch something different, try it.	10	.70	.40	.25	100	.25
<b>JOLLY ROGER</b> (462).....	1	2.00	1.50	1.00	1	.25
Ruffled dark raspberry red with darker blotch.	10	16.00	12.00	8.00	10	2.00
<b>JOURNEYS END</b> (Kadel).....	1	.25	2-40	4-50	10	.50
Deep reddish pink, deeper in throat. A nice thing.	10	2.00	1.50	1.00	100	2.00

Glacier a wonderful glad Mr. Hatch and I have only the highest praise for it.

H. Landahl, N. Y.

Montpelier that you sent me as an extra is the most beautiful glad I ever saw.

Mrs. E. L. Smith, N. H.

Your seedling H-6 (now named Fair Lady) was wonderful. A statue of beauty.

B. M. Jones, Ohio.

		PER	LARGE	MEDIUM	SMALL	BULBLES	PER
<b>KING CLICK</b>	.....	2	.30	2-.20	3-.25		.30
Fine large scarlet with white throat.		10	1.20	20-.80	20-.60		.....
<b>LADY JANE</b>	.....	2	.15	.10	4-.10	10	.15
Cream. Many open fine. Com.		10	.60	.40	.25	100	1.00
<b>LADY LUCK</b> (440)	.....	2	.25	4-.25	10-.25	Pkg.	.25
Tall light salmon with cream throat. Fine.		10	1.00	.50	.25	.....	.....
Many open blooms.	F.O.B.	100	5.00	4.00	2.00	1/2 Pt.	1.50
<b>LADY MARION</b> (466)	.....	1	1.25	1.00	.50	3	.25
New light lavender rose.		10	10.00	8.00	4.00	100	8.00
<b>LAVENDER QUEEN</b> (A.R.)	.....	2	.15	.10	3-.10	.....	.....
Best lavender mauve shade.		10	.75	.45	.30	100	.50
<b>LANCASTER</b> (470)	.....	1	.25	.20	2-.25	25	.25
Exhibition purple. Best show spike and nice placement. Liked by every one that sees it.		10	2.00	1.60	1.00	.....	.....
<b>LEADING LADY</b> (Johnston)	.....	2	.25	4-.25	4-.15	10	.25
This white sport of Picardy is the leading show winner at the present time. Has won all kinds.		10	1.00	.50	.30	200	.50
	F.O.B.	100	3.50	2.00	1.00	1/2 Pt.	1.00
<b>LEGEND</b> (Fischer)	.....	2	.25	3-.15	3-.10	.....	.....
Light pure pink, blending to a rich cream throat. Very tall and opens 6 large florets.	F.O.B.	10	1.00	.45	.30	10	.25
		100	8.00	3.00	2.00	100	1.00
<b>LEXINGTON</b> (H)	.....	2	.25	.20	.10	10	.25
A giant purple a much improved Takina.		10	1.00	.80	.40	100	1.00
<b>LIPSTICK</b>	.....	1	.25	2-.25	4-.25	12	.25
Light pink with dark blotch. Very nice.		10	2.00	1.00	.50	100	.50
<b>MAGNOLIA</b>	.....	3	.25	3-.20	.....	.....	.....
Fine large light cream rose.		10	.80	.50	.....	100	.50
	F.O.B.	100	5.00	4.00	.....	Pt.	3.00
<b>MAID OF ORLEANS</b>	.....	2	.15	.10	.....	100	.50
Commercial white.		10	.70	.40	.30	.....	.....
	F.O.B.	100	4.00	3.50	.....	Pt.	2.00
<b>MARINES OF GUADALCANAL</b> (H.)	.....	1	.25	2-.25	2-.15	100	.25
A giant tan often 8 inches across with 8 open in field.		10	2.00	.75	.50	1/2 Pt.	1.50
	F.O.B.	100	.....	2.00	.....	.....	.....
<b>MARLEEN</b> (H.)	.....	2	.15	2-.10	4-.15	10	.25
A fine cream. Fine commercial.		10	.70	.40	.30	100	1.25
<b>MARTHA DEANE</b> (Guille)	.....	2	.20	3-.20	10-.25	10	.25
Medium yellow tall strong grower.		10	.80	.50	.25	100	1.00
<b>MARY HELLEN</b>	.....	1	.25	2-.20	3-.20	10	.50
Beautiful tall straight deep rose with peacock feather in throat.		10	2.00	.80	.50	100	2.00
<b>MIBLOOM</b>	.....	2	.12	.10	.....	.....	.....
Very early white, scarlet blotch.		10	.50	.40	.....	100	.40
<b>MISS VERMONT</b>	.....	2	.25	4-.25	10-.25	15	.25
Ruffled light pink tinted lavender.		10	1.00	.50	.25	100	.50
<b>MISS WISCONSIN</b> (Krueger)	.....	1	.20	2-.25	3-.25	12	.25
There is no competition for this rose pink. Spikes are straight with 6 to 8 open. One spike is practically a bouquet.		10	1.60	1.00	.60	100	1.80
<b>MYRNA-FAY</b> (Lines)	.....	1	.25	2-.25	2-.15	10	.25
Tall straight lavender, good placement. 7 to 8 open at a time. Good commercial.	F.O.B.	10	2.00	1.00	.75	100	1.00
		100	10.00	8.00	.....	1/2 Pt.	3.00
<b>NEW ZEALAND SPLENDOUR</b>	.....	2	.15	3-.15	3-.10	10	.25
Largest light rose pink. A beauty.		10	.60	.40	.30	100	.50
	F.O.B.	100	4.00	3.00	.....	1/2 Pt.	2.00
<b>OKLAHOMA</b> (386)	.....	1	.35	.25	2-.25	15	.25
One of the best smokies.		10	2.80	2.00	1.00	100	1.50
<b>ORANGE GOLD</b> (Marshall)	.....	2	.25	2-.15	2-.10	10	.25
Deep orange with yellow throat, strong grower.		10	1.25	.75	.50	100	1.20
Everybody seemed to like it.							

We grew 6 bulbs of Montpelier in 1948. It was growing near Spic & Span and Midway, and the many growers who visited our fields all preferred Montpelier.

James Marsh, Oyster Bay, N. Y.

		PER	LARGE	EDIUM	SMALL	BULBLET	PER	
<b>OREGON ROSE</b>	.....	1	.20	.15	2-.10	20	.25	
Beautiful deep rose with white edges.		10	1.60	1.20	.30	100	3.00	
<b>ORCHID CORSAGE</b> (Ha.)	.....	2	.30	.20	3-.20	10	.25	
Pinkish orchid color heavily ruffled. Nice placement, 8 open at a time.		10	1.20	.80	.60	100	1.00	
<b>ORIENTAL PEARL</b>	.....	2	.25	4-.25	10-.25	100	1.00	
Wonderful huge cream. Can't be beat on show table	F.O.B.	10	1.00	.50	.25	½ Pt.	2.00	
		100	4.00	2.00	...	...	...	
<b>PADRE</b>	.....	2	.25	.20	.10	10	.25	
Large exhibition orange, 12 open at a time.		10	1.00	.80	.40	100	1.00	
<b>PELEGRIÑA</b>	.....	3	.25	5-.30	5-.25	100	.50	
Best deep blue.		10	.70	.50	.30	...	...	
<b>PHANTOM BEAUTY</b> (Bastian)	.....	1	.40	.25	2-.25	10	.25	
Blush pink, opens up to 10 florets at a time and has won championships where shown. A beauty.	F.O.B.	10	3.20	2.00	1.00	100	1.50	
		100	9.00	4.00	2.00	½ Pt.	3.00	
<b>PICARDY</b>	.....		2-.25	5-.25	...	100	.50	
Salmon pink.		10	.80	.40	...	...	...	
<b>PINK CHARM</b> (LaSalle)	.....	2	.15	.10	3-.10	...	...	
Pink, deeper slight blotch in throat.		10	.75	.45	.20	100	.50	
<b>POET'S DREAM</b>	.....	2	.25	3-.25	5-.25	Pkg.	.25	
Cool ruffled decorative lavender.		10	1.00	.50	.30	...	...	
<b>PORCELAIN BLUE</b>	.....	No Discount	1	.60	.40	.25	5	.25
Very nice dark blue.		10	4.80	3.20	2.00	12	.50	
<b>PURPLE BEAUTY</b> (Hatch)	.....	1	.10	2-.10	3-.10	10	.15	
Large clear purple. Very nice.		10	.80	.40	.30	...	...	
<b>PURPLE SUPREME</b>	.....	2	.20	4-.25	10-.25	100	.50	
Very tall purple with many blooms open. Fine show flower.	F.O.B.	10	.80	.50	...	...	...	
		100	3.00	2.00	...	Pt.	1.00	
<b>RED CHARM</b>	.....		2-.15	3-.15	3-.10	25	.20	
Medium dark red, a giant in growth.		10	.70	.40	.20	100	.50	
<b>RED CHERRY</b> (450)	.....	1	.75	.50	.30	3	.20	
Early large light red. Like a red Picardy.		10	6.00	4.00	2.40	10	.60	
<b>RED SPIRE</b>	.....	2	.20	.15	3-.15	100	1.25	
Tall Straight Scarlet.		10	.80	.60	.40	...	...	
<b>RED WING</b> (436)	.....	1	2.50	1.75	1.00	1	.30	
Fine new scarlet.		10	20.00	14.00	8.00	10	2.50	
<b>ROSE O'DAY</b>	.....	2	.25	3-.25	3-.15	10	.25	
Beautiful new lavender rose.		10	1.00	.70	.40	100	...	
<b>ROSE RED</b>	.....	2	.25	4-.20	4-.15	10	.25	
Dark red going to a rich rose throat. Grows to 6 feet or over. No crooked spikes. 8 open. F.O.B.		10	1.00	.50	...	100	.50	
		100	3.00	2.00	...	Pt.	2.00	
<b>ROSE RUFFLES</b> (H.)	.....	2	.25	4-.25	12-.20	10	.20	
Salmon Rose. Beautiful spike, 7 in. florets, 22 buds, 8 open at a time in field, ruffled and straight. A great commercial.	F.O.B.	10	1.00	.50	...	100	1.00	
		100	5.00	3.00	2.00	½ Pt.	3.00	
						Pt.	5.00	
<b>ROSE VAN LIMA</b>	.....	2	.15	.10	...	...	...	
Light rose. Very pretty.		10	.70	.40	...	...	...	
<b>ROYAL WINDSOR</b> (550)	.....	1	.25	2-.25	5-.25	5	.25	
Large light scarlet. Distinctive and exhibition red. Fine spike.	F.O.B.	10	2.00	1.00	.45	100	1.50	
		100	6.00	4.00	3.00	½ Pt.	3.00	
<b>SALUTATION</b> (440)	.....	2	.20	3-.20	10-.25	Pkg.	.25	
Early pink with pretty throat marking.		10	.80	.50	.25	...	...	
<b>SIBONEY</b> (566)	.....	1	1.50	1.00	.60	2	.25	
Large ruffled medium lavender.		10	12.00	8.00	4.80	10	1.00	
<b>SALMAN'S GLORY</b> (507)	.....	2	.25	4-.25	10-.25	Pkg.	.25	
Large creamy white with red blotch edged yellow.		10	1.00	.50	.25	...	...	

Your Giant glad I bought was the most beautiful red I have ever seen and I want to thank you for liberal over count and extras.

Mrs. J. A. Lewis, N. H.

I like Fair Lady much better than Leading Lady, and that is saying a lot.

Harry Landahl, N. Y.

		PER	LARGE	EDIUM	SMALL	BULBLET	PER
<b>SILVER SWORD</b> .....	Very large white.	2	.25	.15	4-15	10	.25
		10	.95	.60	.30	100	1.00
<b>SILVER WINGS</b> (Ritsema).....	Another white sport of Picardy, which is whiter and more ruffled, heavy increaser. F.O.B.	2	.25	4-.25	10-.25	15	.25
		10	1.00	.40	.25	100	.50
		100	4.00	2.00	1.00	1/2 Pt.	3.00
<b>SOUTH BEND</b> (K.).....	Rose with red blotch on yellow throat, much ruffled. Outstanding.	1	.25	.20	.10	10	.25
		10	2.00	1.60	.80	100	.50
<b>SPIC AND SPAN</b> (432).....	Ruffled deep salmon pink. Great show flower and one of the best commercials.	1	.80	2-.70	2-.60	3	.30
		10	6.40	20-5.60	20-4.80	10	.75
<b>SPOTLIGHT</b> (413).....	Most popular yellow-orange with red blotch.	2	.25	4-.25	10-.25	Pkg.	.25
		10	1.00	.50	.25	....	....
<b>STANLEY</b> (H.).....	The brown Mother Machree. Prettier.	2	.25	.20	.10	10	.15
		10	1.00	.80	.40	100	.50
<b>STRIPES</b> (Ha.).....	Light pink, striped darker pink like the old stick of candy; good spike. Very odd novelty.	1	.25	2-.25	3-.25	10	.25
		10	2.00	1.00	.70	100	1.00
		100	4.00	3.00	....	Pt.	5.00
<b>SUNLIGHT</b> (Spiller '46).....	Sunlight is well named. The orange colored florets are deeper in tone at the petal edges with a gradual decrease in color intensity to the throat. F.O.B.	1	.25	.20	2-.25	10	.25
		10	2.00	1.60	1.00	100	.50
<b>SUN SPOT</b> (Roberts).....	Apricot buff, 7-9 open, Nicely Ruffled. 20 total buds.	1	.65	.45	.25	8	.25
		10	5.00	3.50	2.00	100	2.50
<b>SURFSIDE</b> (Win.).....	New white ruffled, fine grower.	2	.20	2-.15	....	100	.50
		10	.80	.50	....	....	....
<b>TUNIAS MAHOMET</b> (Both).....	This glad has a depth of color unusual even for smokies, deep velvety plum rose with orange scarlet in throat. Edges run deeper color.	2	.50	.30	.20	10	.25
		10	1.75	1.00	.75	100	.50
		100	10.00	5.00	3.00	Pt.	5.00
<b>VALOR</b> .....	Deep salmon with cream throat. Good com.	2	.25	3-.25	5-.25	....	....
		10	1.00	.70	.40	....	....
<b>VANGOLD</b> .....	Very popular early large yellow. Very dark.	2	.25	3-.25	6-.20	25	.30
		10	.80	.50	.25	100	.50
<b>VENIDA</b> (460).....	Dark rose with cream throat.	1	1.00	.75	.50	5	.50
		10	8.00	6.00	4.00	10	.80
<b>WHITE CHRISTMAS</b> (500) (Fischer).....	(Early mid-season) Ruffled pinkish white with 7-10 open or 19-20 bud spike.	1	.50	2-.35	2-.25	10	.25
		10	4.00	20-3.00	20-2.00	100	1.00
<b>WHITE GODDESS</b> (Roberts) (500).....	New giant ruffled white. 10 open on a 20 bud spike 6 ft. tall. Extra.	1	1.00	.75	.50	3	.25
		10	8.00	4.00	2.00	10	.75
						100	3.00
<b>WHITE MAGIC</b> (500).....	No Discount Ruffled clear white.	1	2.00	1.50	1.00	2	.30
		10	....	....	8.00	10	1.50
<b>W. R. REEDER</b> (Turnbull).....	Early light salmon pink. Many open wonderful straight spike. F.O.B.	2	.25	3-.25	4-.20	10	.25
		10	1.00	.70	.40	100	1.00
		100	2.00	2.00	....	....	....
<b>WEDGEWOOD</b> (366) (Fischer) (Early).....	Waxy ruffled blue lavender gem that does not depend on size for allurement. A ruffled beauty.	1	.35	.25	2-.25	10	.50
		10	3.00	2.00	1.00	100	4.00
<b>W. H. HOSMER</b> (466) (H).....	New lavender rose with cream throat.	1	4.00	3.00	2.00	1	.50
		10	32.00	24.00	16.00	10	4.00
<b>WHITE CHALLENGE</b> (501).....	Tinted white with small rose throat.	1	1.50	1.00	.50	1	.20
		10	12.00	8.00	4.00	10	1.50

Kindly write your Special Instructions on a separate sheet

**ORDER BLANK**

Issued by

**HATCH GLAD GARDENS**

Barre, Vermont

Date ..... Amount enclosed \$.....

Your Name .....

P. O. ..... Street .....

State ..... County .....

Shall we substitute for any items that are sold out? .....

About what date do you want your order shipped? .....

QUANTITY		SIZE	VARIETY	RATE	AMOUNT
1					
2					
3					
4					
5					
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7					
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9					
10					
11					
12					
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14					
15					
16					
			Balance Forward (over)		

Continue order on this side

QUANTITY	SIZE	VARIETY	RATE	AMOUNT
<b>Amount Brought Forward</b>				
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## SPECIAL COLLECTIONS AND SETS

I WILL DUPLICATE THE SPECIAL OFFERS OF ANY OTHER RELIABLE GROWER IF I HAVE THE STOCK.

**No. A COLLECTION UNLabeled.** 100 large bulbs, 20 varieties. **\$3.00.**

**ALL COLLECTIONS F.O.B. BARRE.**

**No. 1 UNLabeled COLLECTION.** 100 assorted large bulbs (1 inch up) in at least 40 varieties in about every shade in gladiolus. I have sold this collection for years and have thousands of well pleased customers. **I positively guarantee there is not a better collection sold by any grower in the country for anywhere near the price. I get many repeat orders every year from well pleased customers.** 100 for \$5.00; 50 for \$2.75; 25 for \$1.50.

**No. 1a. SAME COLLECTION IN MEDIUM SIZE BULBS.** 100 bulbs for \$3.00; 50 for \$1.75.

**No. 2 UNLabeled COLLECTION.** 100 assorted as above containing 50 varieties or more including **many of the new and higher priced ones.** A wonderful collection at a moderate price. **100 for \$10.00; 25 and 50 at the same rate.** With each 100 I will give 2 bulbs of any of my 1949 releases your choosing labeled Free. None of this Collection are labeled as to varieties. Don't ask us to give you the names of the varieties as we positively do not do it at these prices. If you want them labeled buy them under name. I guarantee the collection to be the best for the price.

I am not listing any wholesale price this year. But if there is anything anyone wants send me your list. I might be able to supply you. 100 rate 7 times 10 rate F.O.B. Barre.

## CULTURAL NOTES

**SOIL AND FERTILIZER.** Gladiolus do well on most any soil but they must be planted in the open garden where there is plenty of sunshine and sufficient moisture. Any good garden soil is quite satisfactory. Soil should have good drainage, as gladiolus do not like "wet feet." If your soil is not rich in humus, you may apply good stable manure and turn under in the fall. Providing manure is not available you may use pulverized sheep or cow manure in the bottom of the trench at planting time, covering it with about an inch of soil so that it does not come in contact with the bulb, and then plant the bulbs. A good all around commercial fertilizer may be used as side dressing along the rows, starting with the time when the plants are about six inches high. Keep the fertilizer back about six inches from the plant, making sure that none of it comes in direct contact with the leaves as serious burning of the foliage would ensue. After the side dressing is made, thoroughly soak down with water. We have found that 2-12-6 or 2-16-8 fertilizers work out very well. Another side dressing could be made just before blooming or when you can see the stem commence to thicken, indicating that the buds will soon be shoving up from the foliage. Immense spikes are obtained by heavy fertilizing, plus at least an inch of water about every four days. When you water them soak them as just a light sprinkling does more harm than good.

**PLANTING.** Work the soil well to a depth of eight to ten inches. Large bulbs should be covered with not less than four inches of soil and many cover them to a depth of six inches. The deeper planting produces a root growth a greater distance below the surface of the ground and also tends to prevent them from tipping over when in bloom. The smaller bulbs are planted shallower than the large bulbs, but in any event not less than two inches in depth. Make your rows from 18 in. to 2 ft. apart, depending on the room you have available in your garden. Plant the bulbs about eight inches apart in the row, however, they may be planted closer together than this but the closer they are together the more fertilizer and water you will have to use to produce an equal quality of bloom. Providing you wish to plant the bulbs in beds, space the bulbs about six inches to eight inches each way.

**BULBLETS.** Bulblets are sown in rows much the same as you would peas and covered with two inches of soil. Rare kinds of bulblets should be partially peeled so that the small bulb will have no difficulty in breaking through. Do not let your planting of bulblets dry out during the process of germination.

---

Both glad orders received O. K. Thanks very much for the generous count and extras.

W. F. H., Iowa.

Thanks for over count and extras. Big Smoke, Gray Wonder, Rose Red and Morning Glory  
gorgeous.

H. B. King, Ill.

**TREATING BULBS.** If you wish to make sure your bulbs are thrips free, you may treat them before planting with Corrosive Sublimate. (**THIS IS DEADLY POISON AND CARE SHOULD BE USED IN HANDLING IT. KEEP IT AWAY FROM CHILDREN.**) One ounce to ten gallons of water in a wood container or earthenware crock. Soak bulbs or bulblets overnight in this solution and plant them when wet. If you let them dry out before planting you may have trouble with mercury burns on your bulbs which may prevent them from coming up. Our bulbs are guaranteed to be free from thrips when shipped to you.

**DIGGING AND STORAGE.** The bulbs should be taken up within six weeks to two months after blooming, or before the tops begin to get brown. Even if the tops are still green, they should be taken up before the ground freezes deeply. As soon as dug the tops should be cut off to close the bulb, then the bulbs placed in screen bottomed trays for curing. Keep out of the direct rays of the boiling hot sun during the curing process but be sure there is plenty of ventilation around and through the trays. The trays should not be more than three or four inches deep. Stir the bulbs every few days and keep in a dry ventilated place. In a couple or three weeks they will be cured so that the old bulbs with the roots may be easily removed. After removing the old bulb and roots, allow them to dry for about a week more before they are placed in storage. Bulbs should be dry and free from moisture when placed in winter storage. Common greenhouse flats with the bottoms removed and common window screen tacked on the bottom makes a good storage tray for small quantities of bulbs.

Store them in a cool dry place. A storage temperature of from 40 to 45 degrees is best. A little ventilation does them good providing a direct draft does not hit the bulb and be sure that the air with which you are ventilating is not below freezing temperature. It is well to look the bulbs over every two or three weeks and if any of them show signs of too much moisture or have a mouldy look, dry them out, and give better ventilation. Keep them in small containers and spread thin.

**OPEN UP YOUR SHIPMENT.** When your shipment of bulbs arrive, unpack at once and open the bags letting in the air. If they appear to be moist, allow them to dry before placing in storage.

**LYSOL DIP.** 1 tablespoonful of Lysol to 1 gal. of water, soak 5 to 6 hours and plant while wet. That is what I use.

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I want to say that the Lexingtons and Marines of Guadalcanal which I bought a few years ago were simply outstanding this year. They just took one's breath away, that's all.

L. H. Phillips, Wisconsin.

The Fair Angel Glad I bought of you was the most gorgeous thing I ever saw; the neighbors marveled at seeing such a beautiful glad and your over count and extras were beyond expectation.

Mrs. Mary Hancock, N. H.

Your Rose Red was the best thing I had in my garden this year. C. H. C., Ohio.



**MERIDEN**  
See page 7 for description



**MISS VERMONT**



**GERRY**



**MONTPELIER**